



# Call for Applications Arab-German Joint Program on Behavioral and Experimental Economics Summer School, Hamburg, July 8 - 30, 2019

The summer school in behavioral and experimental economics is organized by the Institute of Law and Economics at the University of Hamburg in cooperation with the Department of Economics at the American University in Beirut, the Department of Economics at the British University in Egypt, the Faculty of Economics & Political Science at Cairo University, ESSEC Tunis, and the Faculty of Law & Political Science in Sousse. The program is funded by the German Academic Exchange Service (DAAD).



## **Course Program**

This three-week summer school provides students with a hands-on introduction to the findings and methods of behavioral economics. Behavioral economics considers insights from psychology to investigate how people are more social, more impulsive, less adept at using information, and more susceptible to biases than the standard economic models assume. In the courses, we explore key departures – such as relaxing the assumptions of selfishness, time-consistency or strategic sophistication – and their consequences for individuals and researchers.

Economic lab experiments are one important tool to investigate the aforementioned phenomena. We learn how to design, implement, and analyze such experiments with the goal of enabling students to conduct their own research in behavioral economics.

The syllabus of the summer school consists of three parts: We start with the key principles of economics of religion, followed by an introduction into experimental economics. During the last week of the course, students will be asked to work jointly on different research ideas. The outcome of the group work will be discussed in a workshop during the last day of the summer school. The program takes place at Hamburg University.

### **Objective**

By the end of the summer school students will be able to develop own research questions informed by behavioral economics. They will learn how to design and implement economic experiments, and analyze experimental data. To further relate theoretical knowledge and practical research, participants will develop own projects in small groups and receive feedback on their ideas. A certificate will be issued after successful completion of the courses.

### **Tuition**

The summer school fees are 250,- Euro in addition to 350,-Euro for accommodation. There is a limited amount of scholarships available for excellent students from the partner universities in Lebanon, Egypt, and Tunisia. Participants are invited to stay at the University's dorms. Reading materials and software are made accessible for the duration of the course.

# **Application**

We welcome applications from undergraduate, graduate, and PhD students of the aforementioned partner universities. Students of all fields are invited to apply, but applicants should possess some background knowledge in microeconomic theory and statistics. An excellent command of English is required for participation. The applicant's specific interest to conduct research in behavioral and experimental analysis of economics should be addressed in the letter of motivation.

Please send your application, which should include your CV, a letter of motivation (not more than one page), and a copy of your most recent diploma or transcript no later than **April 30<sup>th</sup> 2019**. Acceptance will be communicated in May 2019.

