

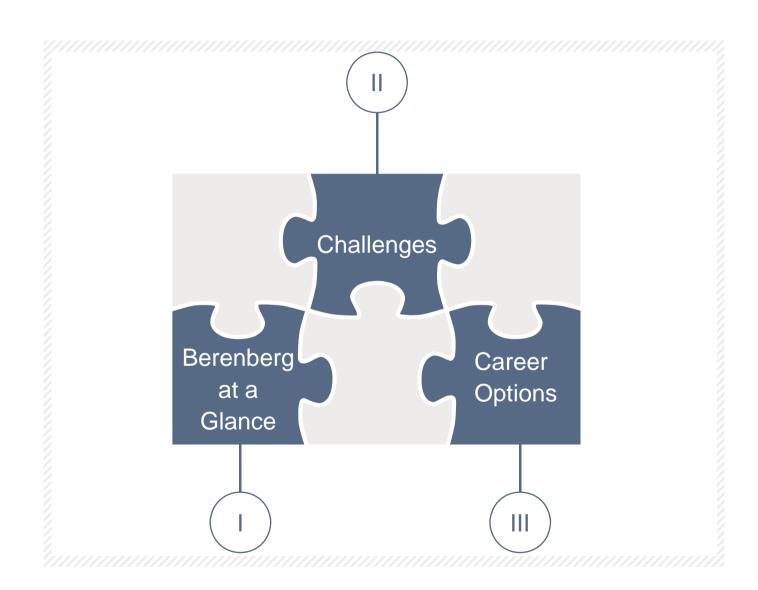
# Berenberg Legal Counsel within a Bank

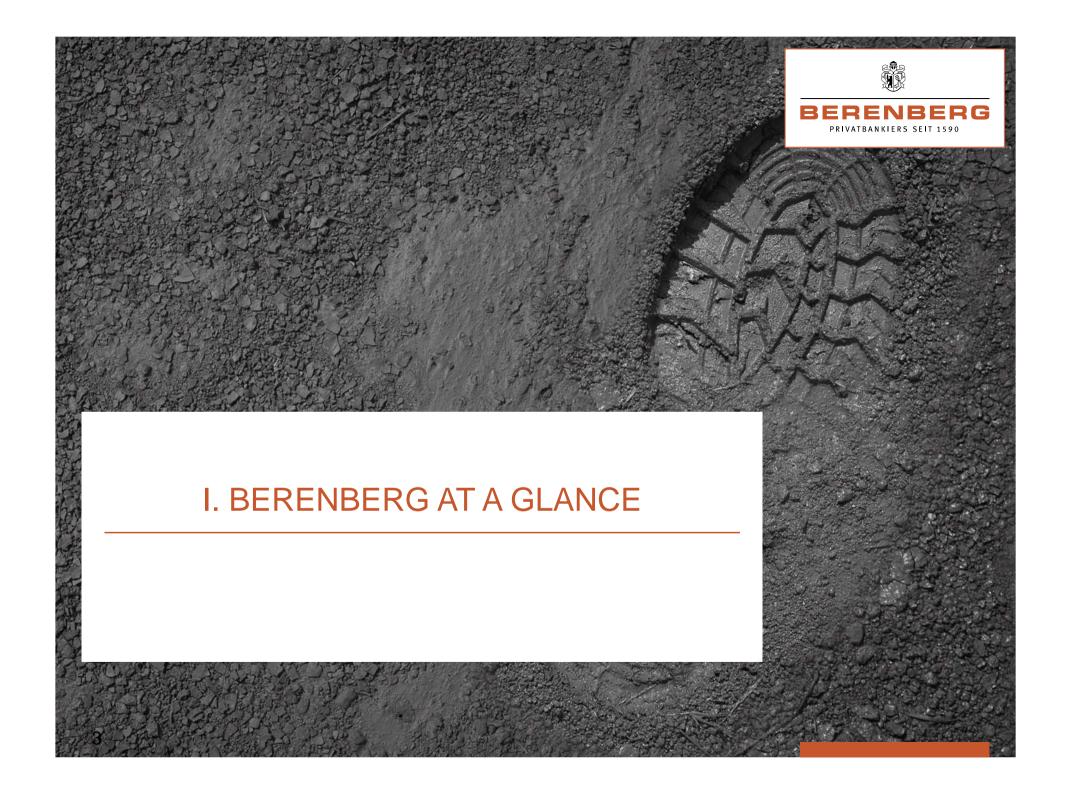
Hamburg, 28/11/2017

Dr. Indre Domgörgen, M.Jur. (Oxford)

Henrik M. Andresen, M.B.A.







## **Berenberg at a Glance**

### **General Facts**



- Founded in 1590
- Oldest bank in Germany, second oldest bank in the world
- Modern private bank with continuous growth and high profitability
- Outstanding market position in selected business areas (e.g. ECM, Research)
- Entrepreneurial spirit through two Managing
   Partners with unlimited personal liability

Conscious of its tradition, but focused on the future...



#### WEALTH MANAGEMENT

- Individual advice for wealthy families, freelancers, entrepreneurs and the independently wealthy
- All-round wealth structuring
- Private asset management
- Real assets

#### INVESTMENT BANKING

- Equities
  - Equity Research
  - Equity Institutional Sales
  - Equity Capital Markets
- Financial Markets
  - Fixed Income Research
  - Fixed Income Sales Trading
  - FX Trading
  - Debt Capital Markets
- Strategic Advisory / M&A

#### ASSET MANAGEMENT

- Advice and care for institutional investors
- Quantitative investment concepts and risk management strategies
- Equity-, bond- and total-return-oriented concepts and overlay management solutions

#### CORPORATE BANKING

- Corporate clients
   Services for SMEs and listed companies
- Shipping
- Structured finance
   Assistance for
   financial investors,
   consulting as part of
   financial advisory
- Real Estate

#### **CROSS-DIVISIONAL SERVICES**

Real Estate Office

#### **MAJOR SUBSIDIARIES**

Berenberg Bank (Schweiz) AG Berenberg Capital Markets LLC



chmar

55.2

68.5

-99.3

-156.4

-107.4

-81.9

-51.3

-145 2

-161.4

Previ

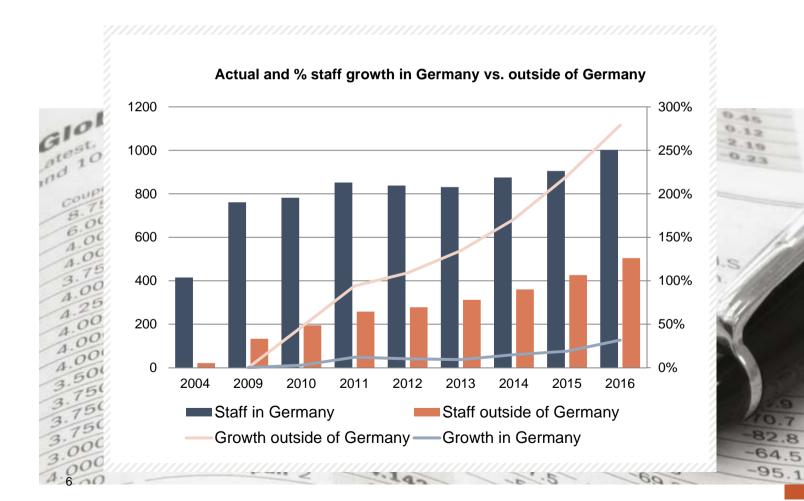
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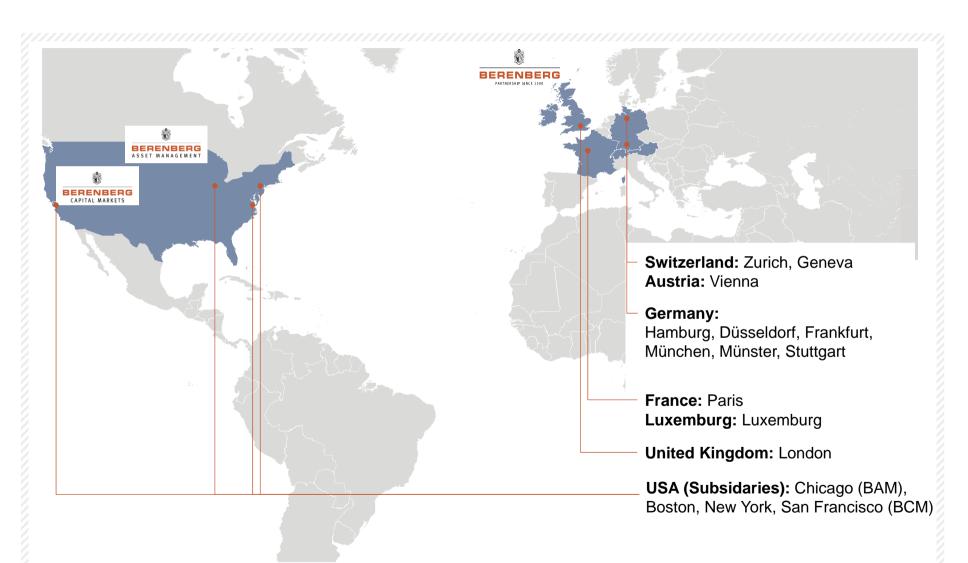
## International Mindset is essential at BERENBERG...



# Berenberg At A Glance

## **Group Worldwide**

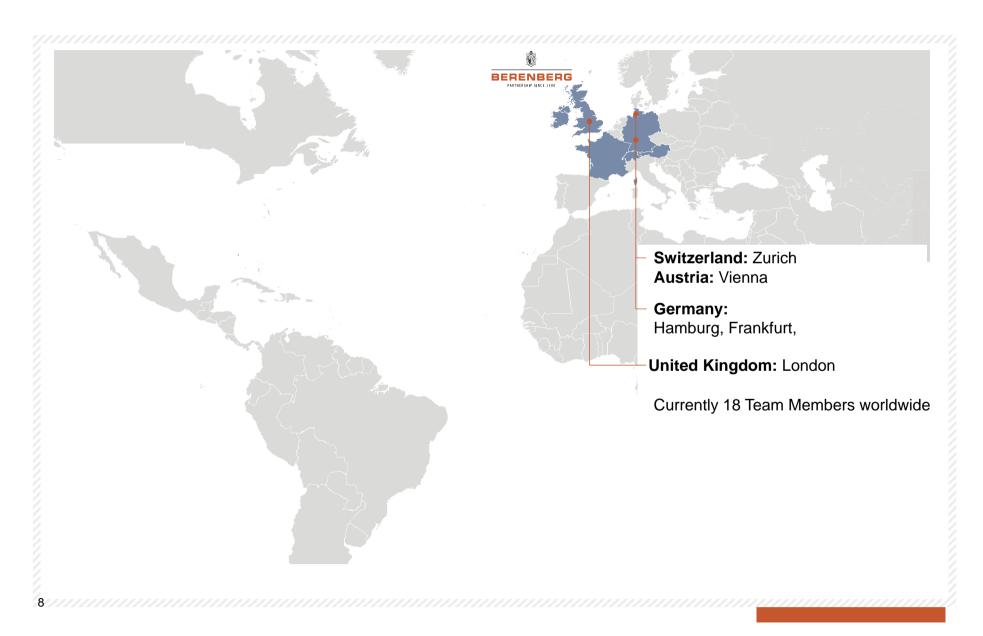




# **Berenberg At A Glance**

# Legal Department







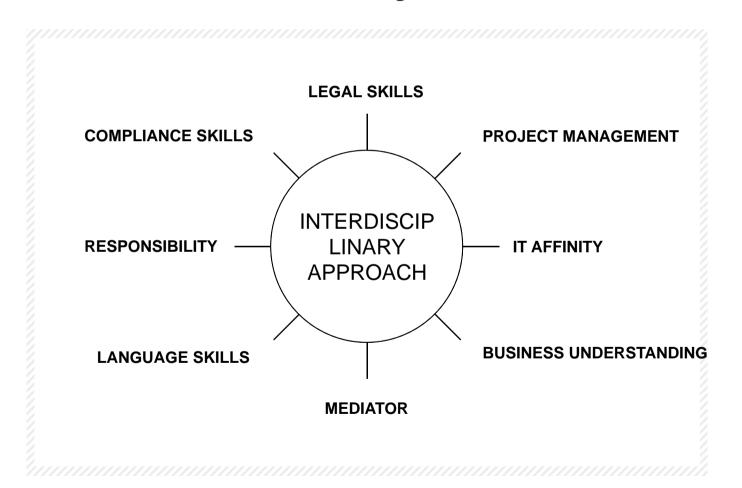


# Various external factors drive challenges!



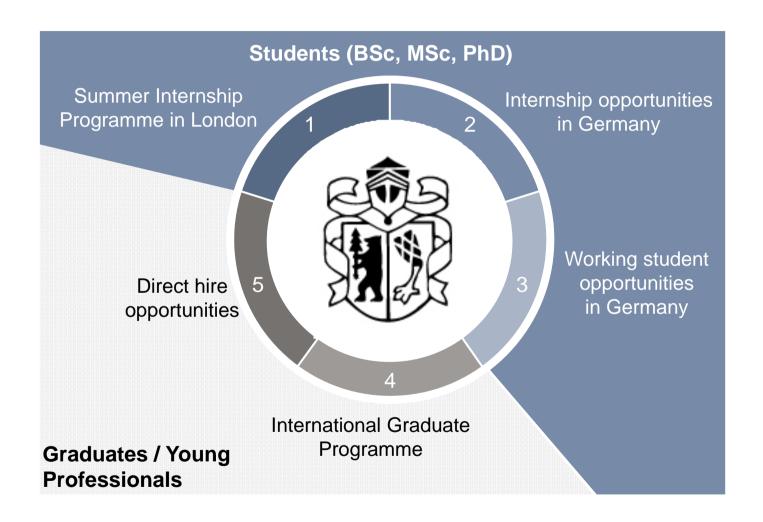


# Interdisciplinary Approach for many Challenges









### **Your contacts**





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